

We have an exciting career opportunity in the banking industry as the

Head: Personal and Business Banking

Our client is looking for an open-minded, confident, solution-orientated and enterprising individual with extensive exposure in commercial banking to provide financial services to individual customers or businesses. You'll be responsible for building long-term relationships with clients and cross-selling them the Bank's products and services. Good sales and customer service experience will facilitate your success in this role. You are required to stay abreast with events and changes in the financial world and be strategic and visionary with all client needs.

You will have a Diploma/Degree in a Banking, Business, Credit Management or related field with a minimum of 5 years general banking experience, of which at least 2 years should have been in a relationship management position. A sound understanding of credit principles and international business (imports and exports) is essential. In-depth knowledge of banking practices, regulations and issues relating to compliance, AML and FIA. Superior interpersonal, negotiating and marketing skills. Kindly forward your motivation letter and CV to: tangi@potentia.com.na by Wednesday, 21 February 2018.

